



July 1, 2020

Ms. Marisa Appleton
Region VI Civil Rights Officer
Federal Transit Administration
Fritz G. Lanham Federal Building
819 Taylor Street, Room 14A02
Fort Worth, Texas 76102

RE: VIA Metropolitan Transit DBE Goal FY 2020 – 2022

Dear Ms. Appleton:

Thank you very much for extending the deadline for VIA to submit its goal to FTA due to COVID19. VIA is pleased to submit its FY 2020 -2022 DBE Goal Setting Methodology for VIA's Disadvantaged Business Enterprise (DBE) Program of 18.73%. The attached document contains the methodology for which the 18.73% goal was derived. The attachment to this letter supports all calculations and will assist in FTA's review.

VIA is pleased to report that its public engagement efforts were successful, and that the business community concurs with the proposed goal. VIA did not receive any comments or feedback from stakeholders opposing the established goal during the 30-day comment period.

We are extremely grateful for the guidance that you provided the Office of Diversity & Federal Compliance staff on the preparation of this submittal. The VIA family and I look forward to continuing to work with you on future initiatives requiring FTA approval.

Best Regards,

A handwritten signature in black ink, appearing to read "Jeffrey C. Arndt". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Jeffrey C. Arndt
President and CEO

cc: Maurice Bridges, Director of Business/Supplier Diversity/DBE Liaison Officer (DBELO)
Ana Rivas, Diversity & Compliance System Administrator

VIA Metropolitan Transit

P.O. Box 12489 | 800 West Myrtle | San Antonio, Texas 78212 | P 210.362.2000

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Disadvantaged Business Enterprise Program Fiscal Years 2020 -2022 Goal Methodology

July 1, 2020

Grantee ID: 1937

VIA Metropolitan Transit

Maurice Bridges, DBE Liaison Officer
Director of Business/Supplier Diversity
Office of Diversity and Federal Compliance
800 W. Myrtle
San Antonio, Texas 78212
(210) 362-2071

Introduction

VIA Metropolitan Transit (VIA) has established an overall goal of 18.73% for Disadvantaged Business Enterprise (DBE) participation for Federal Fiscal Years (FFYs) 2020 - 2022 (October 1, 2019 through September 30, 2022). The overall combined DBE goal will be achieved through 13.11% race/gender-conscious means and 5.62% race/gender-neutral means.

The goal includes Federal Transit Administration (FTA) funded projects and is based upon 49 CFR Part 26 “Participation by Disadvantaged Business Enterprises in Department of Transportation Financial Assistance Programs” and the US Department of Transportation’s “Tips for Goal-Setting in the Disadvantaged Business Enterprise Program”.

The purpose of the DBE goal setting process is to ensure nondiscrimination in the award and administration of U.S. Department of Transportation (DOT) assisted contracts, to create a level playing field on which DBEs can compete fairly for those contracts, and to ensure the DBE Program is narrowly tailored in accordance with applicable law.

Background

VIA is a recipient of U.S. Department of Transportation (DOT) funding in excess of \$250,000 supporting non-TVM contracting opportunities annually. As a condition of receiving this financial assistance, VIA has assured that it will comply with the FTA’s DBE requirements. Therefore, in accordance with regulations of the U.S. Department of Transportation 49 CFR Part 26.45(a)(1), VIA is required to develop and submit a Triennial Overall DBE goal for its DOT-assisted projects.

Information Sources

The following sources of information were utilized in the development of the triennial goal:

- Anticipated DOT-assisted projects and estimated dollar values by North American Industry Classification System (NAICS) codes;
- Anticipated DOT-assisted projects by sub-contractible elements and associated North American Industry Classification System NAICS) codes;
- VIA’s market area of Bexar County, Texas;
- The [Census Bureau's 2016 County Business Patterns \(CBP\) database](#); and
- State of Texas Unified Certification Program (UCP) DBE Directory

DOT-Assisted Contracting Program for FFY 2020-2022

Table 1 represents VIA’s projected FTA-assisted contracting program for the triennial period. It consists of seven project categories: Passenger Facilities, Operational Facilities, Administrative Facilities, Maintenance Tools & Equipment, Replacement Components for Revenue Vehicles, Computer Hardware & Software, and Miscellaneous Facilities.

Table 1: DOT-Assisted Program of Projects for FFY 2020-2022

Category	Project Name/Description	Estimated Project Cost	% of Estimated Budget
Passenger Facilities	Robert Thompson Transit Center	\$14,400,000	
	BSI TxDOT I-35 Corridor Only	\$421,630	
	BSI Suburban Cities STPM	\$280,126	
	Randolph Park & Ride	\$9,440,000	
	Subtotal	\$24,541,756	35.95%
Operational Facilities	Facility Upgrade/Renovation	\$725,000	
	Existing Paint Facility Upgrade	\$1,525,000	
	Paint Maintenance Building Ceiling	\$1,000,000	
	Replace Automated Fuel Control System	\$12,000	
	General Concrete and Asphalt Work	\$500,000	
	Madla Training Center Upgrades	\$330,000	
	Paratransit Facility	\$18,250,000	
	Office Furniture	\$300,000	
	Campus Master Plan & Improvements	\$910,000	
	Tire Shop Pit Repair	\$1,000,000	
	Wastewater Treatment Upgrade	\$1,200,000	
	VMC Carpet Replacement	\$293,882	
	Inspection Steam room Renovations	\$350,000	
	Storeroom Cabinets & Material Handling Truck	\$420,000	
	Battery Room Upgrade	\$150,000	
	Replace VMC HVAC Air Handlers	\$800,000	
	Subtotal	\$27,765,882	40.68%
Administrative Facilities	Operating Facilities Backup Generators	\$800,000	
	Subtotal	\$800,000	1.17%
Maintenance Tools & Equipment	Various Tools & Equipment Purchases	\$2,350,000	
	Subtotal	\$2,350,000	3.44%
Replacement Components for Rev. Vehicles	Various Procurements	\$6,309,000	
	Subtotal	\$6,309,000	9.24%
Computer Hardware/Software	Various Procurements	\$4,893,057	
	Subtotal	\$4,893,057	7.17%
Miscellaneous Facilities	Scobey Complex	\$1,600,000	
	Subtotal	\$1,600,000	2.34%
TOTAL		\$68,259,695	100%

Project categories and the associated NAICS codes are listed in Table 2.

Table 2: FFY 2020-2022 Projects and Associated NAICS Codes

NAICS Code	Passenger Facilities	Operational Facilities	Administrative Facilities	Maintenance Tools & Equipment	Replacement Components for Rev. Vehicles	Computer Hardware / Software	Miscellaneous Facilities	Total Estimated Project Costs
221320		\$1,200,000						\$1,200,000
236220	\$4,571,054	\$6,966,000					\$265,000	\$11,802,054
237310	\$1,700,000	\$2,550,000						\$4,250,000
238110	\$790,000	\$1,200,000						\$1,990,000
238130	\$200,000							\$200,000
238160	\$2,054,100	\$2,000,000						\$4,054,100
238210	\$590,938	\$979,000				\$100,000	\$160,000	\$1,829,938
238220	\$902,050	\$2,194,500					\$200,000	\$3,296,550
238310	\$765,500	\$258,000						\$1,023,500
238320	\$574,125	\$2,386,000					\$160,000	\$3,120,125
238330	\$1,531,000	\$620,882						\$2,151,882
238340	\$382,750	\$112,500						\$495,250
238390	\$100,000	\$120,000						\$220,000
238910	\$446,200	\$1,119,500					\$265,000	\$1,830,700
238990	\$393,451	\$100,000						\$493,451
332420		\$1,000,000						\$1,000,000
334111						\$930,000		\$930,000
335312			\$800,000					\$800,000
336390					\$6,309,000			\$6,309,000
339950	\$105,263							\$105,263
423830				\$2,350,000				\$2,350,000
424720		\$420,000						\$420,000
442110		\$300,000						\$300,000
441110		\$300,000						\$300,000
517919	\$346,200	\$437,500				\$700,000		\$1,483,700
541310	\$1,650,000	\$200,000					\$325,000	\$2,175,000
541330	\$1,085,000						\$225,000	\$1,310,000
541511						\$2,668,057		\$2,668,057
541512		\$12,000						\$12,000
541611	\$3,020,000							\$3,020,000
541380	\$199,700							\$199,700
541620	\$300,000							\$300,000
561621	\$300,000					\$495,000		\$795,000
561730	\$2,251,675	\$3,000,000						\$5,251,675
562910	\$282,750	\$290,000						\$572,750
TOTAL	\$24,541,756	\$27,765,882	\$800,000	\$2,350,000	\$6,309,000	\$4,893,057	\$1,600,000	\$68,259,695

Goal Methodology

Step 1: Determination of Base Figure (Relative Availability of DBEs) (§ 26.45(c))

To establish a base figure of the relative availability of ready, willing, and able DBEs to all firms available to participate in VIA’s DOT-assisted contracting opportunities, an analysis was conducted based on VIA’s market area of Bexar County (where more than 69% of its contractors are located), the U.S. Census Bureau 2016 County Business Patterns (CPB) database, and the State of Texas Unified Certification Program (UCP) DBE Directory. This base figure expresses the availability of DBEs as a percentage of all firms in each NAICS code for which there will be contracting and subcontracting opportunities.

Table 3 reflects the relative availability of DBEs to all firms within each NAICS code, and is factored against the anticipated total Federal dollars by NAICS code to provide a weighted participation per NAICS code.

**Table 3 -Detailed Calculation of Base Figure
(Relative Availability of DBEs)**

NAICS Code	Description	Total Estimated Federal Dollars	DBE	Total	DBE Availability	DBE Dollars
221320	Sewage treatment facilities	\$1,200,000	0	2	0.00%	\$0
236220	Commercial and Institutional Building Construction	\$11,802,054	32	226	14.16%	\$1,671,087
237310	Highway, Street and Bridge Construction	\$4,250,000	13	32	40.63%	\$1,726,563
238110	Poured Concrete Foundation and Structure Contractors	\$1,990,000	14	81	17.28%	\$343,951
238130	Framing contractors	\$200,000	7	27	25.93%	\$51,852
238160	Roofing contractors	\$4,054,100	2	86	2.33%	\$94,281
238210	Electrical Contractors and Other Wiring Installation Contractors	\$1,829,938	15	271	5.54%	\$101,288
238220	Plumbing, Heating and Air-Conditioning and Fire sprinkler system installation	\$3,296,550	12	416	2.88%	\$95,093
238310	Drywall and insulation contractors	\$1,023,500	7	69	10.14%	\$103,833
238320	Painting and Wall Covering Contractors	\$3,120,125	11	92	11.96%	\$373,058
238330	Flooring contractors	\$2,151,882	3	51	5.88%	\$126,581
238340	Tile and terrazzo contractors	\$495,250	1	30	3.33%	\$16,508
238390	Other building finishing contractors	\$220,000	2	29	6.90%	\$15,172
238910	Site preparation contractors	\$1,830,700	9	89	10.11%	\$185,127
238990	Fencing Contractors	\$493,451	1	108	0.93%	\$4,569
332420	Metal Tank (Heavy Gauge) Manufacturing	\$1,000,000	0	1	0.00%	\$0
334111	Electronic computer manufacturing	\$930,000	1	1	100.00%	\$930,000
335312	Motor and generator manufacturing	\$800,000	0	1	0.00%	\$0
336390	Other motor vehicle parts manufacturing	\$6,309,000	0	8	0.00%	\$0
339950	Sign manufacturing	\$105,263	1	24	4.17%	\$4,386
423830	Industrial machinery and equipment merchant wholesalers	\$2,350,000	0	131	0.00%	\$0

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NAICS Code	Description	Total Estimated Federal Dollars	DBE	Total	DBE Availability	DBE Dollars
424720	Petroleum and Petroleum Products Merchant Wholesalers	\$420,000	0	8	0.00%	\$0
442110	Furniture stores	\$300,000	0	131	0.00%	\$0
441110	New Car Dealers	\$300,000	0	78	0.00%	\$0
517919	All other telecommunications	\$1,483,700	0	28	0.00%	\$0
541310	Architectural Services	\$2,175,000	12	118	10.17%	\$221,186
541330	Engineering Services	\$1,310,000	41	342	11.99%	\$157,047
541511	Custom Computer Programing Services	\$2,668,057	6	218	2.75%	\$73,433
541512	Computer systems design services	\$12,000	7	281	2.49%	\$299
541611	Administrative Management and General Management Consulting Services	\$3,020,000	22	343	6.41%	\$193,703
541380	Testing Laboratories	\$199,700	7	24	29.17%	\$58,246
541620	Environmental Consulting Services	\$300,000	10	33	30.30%	\$90,909
561621	Security systems services (except locksmiths)	\$795,000	3	49	6.12%	\$48,673
561730	Landscape Services	\$5,251,675	8	250	3.20%	\$168,054
562910	Remediation Service	\$572,750	6	21	28.57%	\$163,643
	TOTAL	\$68,259,695	253	3,699		\$7,018,543

As indicated below, the base figure is derived by dividing the total anticipated DBE dollars by the total DOT – assisted contracting dollars.

Base Figure: $\frac{\text{Total DBE Dollars}}{\text{Total DOT – Assisted Contracting Dollars}} = \frac{\$7,018,543}{\$68,259,695} = 10.28\%$

Step 2: Adjustment to the Base Figure (§ 26.45(d))

Subsequent to establishing the DBE goal base figure, VIA examined available evidence to determine what adjustment, if any, would be required to ensure a narrowly-tailored goal.

Adjustment Factors Considered

The regulation states that there are several types of evidence that must be considered when adjusting the base figure. Those factors and how they were considered are noted below:

- The current capacity of DBEs to perform work in your USDOT-assisted contracting program, as measured by the volume of work DBEs have performed in recent years.

The past participation for DBEs that VIA has realized in the past several years was considered a **relevant** factor and is analyzed below.

- Evidence from disparity studies conducted anywhere within your jurisdiction, to the extent it is not already accounted for in your base figure.
There was a disparity study conducted by the Texas Department of Transportation (TxDOT) in 2019 which was not factored into our base figure.

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The Texas DOT’s disparity study analyzed the utilization and availability of DBEs in the Texas market area. The study analyzed contract data for 2012 through 2016 for TxDOT’s contracts funded with monies from the Federal Highway Administration (FHWA), the Federal Aviation Administration (FAA), and state dollars. The types of contracts considered in the study (i.e., Highway, Street & Bridge Construction – 60.6% , and Engineering Services - 15.56%) are not similar to those anticipated in VIA’s contracting opportunities. Therefore, the disparity study information was not considered a relevant factor in adjusting the base figure.

- If your base figure is the goal of another recipient, you must adjust it for differences in your local market and your contracting program.

Not applicable, as VIA’s base goal is not that of another recipient.

- Statistical disparities in the ability of DBEs to get the financing, bonding and insurance required to participate in your program.

No additional statistical information was found or factored into this goal setting.

- Data on employment, self-employment, education, training and union apprenticeship programs to the extent you can relate it to the opportunities for DBEs to perform in your program

Past Participation: Since VIA’s anticipated contracting opportunities for FFY 2020-2022 are similar to recent years, historical goal attainments (FFYs 2016-2019) were examined relative to the consideration of past participation.

Table 4 reflects VIA’s median DBE goal attainment for the past four completed fiscal years.

Table 4 - Median Historical DBE Goal Attainment - FFYs 2016 – 2019

	Total Dollars	Total DBE Dollars RC	Total DBE Dollars RN	Total DBE Dollars	% to DBE	%RC	%RN
2019	\$48,921,909	\$2,917,115	\$173,432	\$3,090,547	6.32%	5.96%	0.35%
2017	\$27,143,026	\$4,364,834	\$1,891,703	\$6,256,537	23.05%	16.08%	6.97%
2018	\$1,916,522	\$0	\$599,739	\$599,739	31.29%	0.00%	31.29%
2016	\$6,603,110	\$238,813	\$1,958,987	\$2,197,800	33.28%	3.62%	29.67%
Total	\$84,584,567	\$7,520,762	\$4,623,861	\$12,144,623	14.36%	8.89%	5.47%
MEDIAN PAST DBE PARTICIPATION					27.17%		

Source: VIA’s Semi-Annual Uniform Report of DBE Awards or Commitments and Payments

The historical median for past DBE participation is 27.17%, determined by averaging the 2017 and 2018 (median years) participation.

Table 5 represents the adjusted goal after having applied the federally prescribed formula (i.e., the average of the median past participation and the Step One base figure).

Table 5 - Adjustment to Base Figure with Median Past DBE Participation

Median of Past Participation	Step One Base Figure	Divided by	Adjusted Goal
27.17%	10.28%		18.73%
37.45%		2	

Accordingly, VIA’s final proposed overall DBE Goal for FFY 2020-2022 is 18.73%.

Step 3: Determining the Estimated Race-Neutral & Race-Conscious Split (\$26.51)

DBE Program guidelines at 49 CFR Part 26.51(a) states, “You must meet the maximum feasible portion of your overall goal by using race-neutral means of facilitating race-neutral DBE participation. Race-neutral DBE participation includes any time a DBE wins a prime contract through customary competitive procurement procedures or is awarded a subcontract on a prime contract that does not carry a DBE contract goal.”

To calculate the race-neutral and race-conscious split of the overall goal, VIA analyzed its race-neutral achievement over the past three federal fiscal years (See Table 6 below). For FFYs 2017 – 2019, VIA established a proposed overall DBE goal of 23%. In FFY 2017, the median year, VIA achieved 6.97% DBE participation race-neutrally (30% of the proposed goal). Based on this analysis, it is determined that 30% of VIA's FFY 2020-2022 DBE goal could be achieved race-neutrally, and 70% race-consciously.

Therefore, VIA is recommending the race-neutral and race-conscious split of the overall goal of 18.73% as Race –Neutral: 5.62% and Race-Conscious: 13.11%.

Table 6 - DBE Participation Race-Conscious / Race-Neutral Goal Achievement – FFYs 2017- 2019

Federal Fiscal Year (FFYs)	Total Prime Contract Dollars	Total DBE Dollars	Race-Conscious Dollars	Race-Neutral Dollars	Race-Neutral %
2018	\$1,916,522	\$599,739	\$0	\$599,739	31.29%
2017	\$27,143,026	\$6,256,537	\$4,364,834	\$1,891,703	6.97%
2019	\$48,921,909	\$3,090,547	\$2,917,115	\$173,432	0.35%
Total	\$77,981,457	\$9,946,823	\$7,281,949	\$2,664,874	

VIA’s Race-Neutral Methods (§26.51(b))

VIA will continue its current procedures for ensuring the participation of DBEs and other small businesses in all of its contracting activities. These procedures consist of, but are not limited to:

- Arranging solicitations, times for presentation of bids, quantities, specifications, and delivery schedules in ways that facilitate DBE and other small business participation (e.g., unbundling large contracts to make them more accessible to small businesses);
- Encouraging prime contractors to subcontract portions of work that they might otherwise perform with their own resources;
- Carrying out information and communication programs on contracting procedures and specific contract opportunities (e.g., ensuring the inclusion of DBEs, information e-blasts; dissemination to bidders on prime

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contracts of lists of potential subcontractors, providing information in languages other than English, where appropriate);

- Implementing a supportive services program to develop and improve immediate and long-term business management, record keeping, financial and accounting capability for DBEs and other small businesses;
- Ensuring distribution of the Texas UCP DBE directory, through print and electronic means, to the widest feasible universe of potential prime contractors.

Throughout the past three federal fiscal years (2017 – 2019), VIA hosted and participated in numerous outreach and networking activities. See attached exhibit for list of activities conducted.

Goal Consultation and Publication Process (§26.45(g)(1)(2))

VIA Metropolitan Transit published a notice announcing the proposed overall goal to the official department website as well as our Outreach Postings where VIA posts Procurement opportunities online.

VIA emailed over 40 Chambers, Community Organizations and Churches in the San Antonio and Bexar County area about upcoming public outreach meetings to discuss the triennial DBE goal methodology through Skype for Business at the dates and times below:

- April 6, 2020 9:00 A.M. – 10:00 A.M.;
- April 6, 2020 10:30 A.M. – 11:30 A.M.;
- April 7, 2020 9:00 A.M. – 10:00 A.M.;
- April 7, 2020 10:30 A.M. – 11:30 A.M.;
- April 8, 2020 9:00 A.M. – 10:00 A.M.;
- April 8, 2020 10:30 A.M. – 11:30 A.M.;
- April 9, 2020 9:00 A.M. – 10:00 A.M.; and
- April 9, 2020 10:30 A.M. – 11:30 A.M.

VIA allowed for an extensive review and comment period, consistent with federal regulations. No comments were made on VIA's FY 2020 – 2022 DBE Goal Methodology.

Exhibit A: Public Comment

- Fair Contractors Coalition
- Neighborhood First Alliance
- Maestro Entrepreneur Center
- Black Contractors Association
- Hispanic Contractors Association
- NAACP - San Antonio Branch
- Alamo City Black Chamber
- 100 Black Men of SA
- Lighthouse Baptist Church
- Jack & Jill
- The African American Chamber of Commerce of San Antonio
- The Links - San Antonio Chapter
- Moussa Shriners
- IDEA Carver Academy
- Black Book Directory
- Blue Book Directory
- Calvary Baptist Church
- Macedonia Missionary Baptist Church
- Resurrection Baptist Church
- New Creation Christian Fellowship
- True Vision Church
- Second Baptist Church
- True Vine Baptist Church
- Antioch Missionary Baptist Church
- Launch SA
- SAGE
- San Antonio Business Opportunity Council
- UTSA - Institute for Economic Development/ Procurement Technical Assistance Center
- Associated General Contractors San Antonio Chapter
- Barbara Jordan Center/ San Antonio Fighting Back
- City of Leon Valley
- The Mighty Group/ Dreamweek
- Friends of Sam Houston
- Delta Sigma Theta
- Alpha Kappa Alpha
- West San Antonio Chamber of Commerce
- South San Antonio Chamber of Commerce
- League of United Latin American Citizens (LULAC) San Antonio Chapter
- Goodwill
- Salvation Army of San Antonio
- Aid for the Silent
- San Antonio Mobility Coalition

Exhibit B: Outreach Calendar October 1, 2016 – September 2019

October 2016

- San Antonio Hispanic Chamber of Commerce: 2016 Business Connect Summit – Tuesday, October 4, 2016
- VIA Contractor Mixer: External Auditing Services – Thursday, October 13, 2016
- Minority Enterprise Development Week (MEDWeek): 2016 Business Expo & Awards Luncheon – Thursday, October 20, 2016

November 2016

- VIA Contractor Mixer: Legal Services – Wednesday, November 2, 2016
- San Antonio for Growth on the Eastside: Promise Zone to Entrepreneurship Conference/Expo – Saturday, November 5, 2016
- From 8A to DBE: How to Maximize your Opportunities with VIA and the SBA – Wednesday, November 9, 2016

December 2016

- Bexar County 2016 SMWVBO Conference – Wednesday, December 7, 2016
- VIA Procurement & Office of Diversity and Federal Compliance Holiday Open House: Tuesday, December 13, 2016

January 2017

- VIA Contractor Mixer: Zarzamora Primo Construction Project – Tuesday, January 31, 2017

February 2017

- Business Opportunities Academy: Opening Ceremony – Thursday, February 2, 2017
- Business Opportunities Academy: Agency Panel – Thursday, February 16, 2017
- Business Opportunities Academy: Graduation Ceremony – Tuesday, February 28, 2017

March 2017

- West San Antonio Chamber of Commerce District 7 Breakfast – Friday, March 10, 2017
- VIA Contractor Mixer: Military Drive Primo Construction Project – Thursday, March 30, 2017

April 2017

- West San Antonio Chamber of Commerce District 6 Breakfast – Friday, April 14, 2017
- VIA Contractor Mixer: Brooks Transit Center Construction Project – Tuesday, April 18, 2017
- San Antonio Hispanic Chamber of Commerce: Noche en San Antonio Business Networking Mixer (Fiesta Edition) – Wednesday, April 19, 2017
- Lopez Salas Architects/Sabinal Group: Fiesta Networking – Thursday, April 20, 2017
- Holiday Inn Annual Client Fiesta Event – Tuesday, April 25, 2017

May 2017

- TTL/Drash Consultants: Networking Event – Thursday, May 4, 2017
- VIA's A Portal to Diverse Opportunities – Thursday, May 11, 2017
- VIA's Leveraging your Certification – Tuesday, May 23, 2017

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June 2017

- VIA's Hands on Training: Payment Verification – Wednesday, June 28, 2017

July 2017

- VIA's Leveraging your Certification – Tuesday, July 11, 2017
- VIA's Hands on Training: Payment Verification – Wednesday, July 26, 2017

August 2017

- San Antonio Business Opportunity Council Conference/Expo – Tuesday, August 8, 2017
- VIA's Leveraging your Certification – Tuesday, August 15, 2017
- South Central Texas Regional Certification (SCTRCA) 4th Annual Business Bowl – Friday, August 18, 2017
- Maestro Entrepreneur Center: Welcome Reception and Ribbon Cutting – Thursday, August 24, 2017

September 2017

- VIA's Leveraging your Certification – Thursday September 7, 2017
- VIA's Hands on Training: Payment Verification – Tuesday, September 19, 2017
- Hispanic Contractors Association de San Antonio: Monthly Meeting – Thursday, September 21, 2017
- American Business Women's Day Conference – Friday, September 22, 2017
- South San Antonio Chamber of Commerce: State of District 3 Luncheon – Tuesday, September 26, 2017
- Fair Contracting Coalition: Business Opportunities with VIA – Wednesday, September 27, 2017
- VIA's Hands on Training: Payment Verification – Tuesday, September 27, 2017

October 2017

- Fair Contracting Coalition: Monthly Meeting – Wednesday, October 25, 2017
- San Antonio Hispanic Chamber of Commerce: 2017 Business Connect Summit – Tuesday, October 31, 2017

November 2017

- Texas Diversity Council: Greater San Antonio Best Practices & DiversityFirst Awards Luncheon – Wednesday, November 1, 2017
- Hispanic Contractors Association de San Antonio: Monthly Meeting – Wednesday, November 15, 2017
- Fair Contracting Coalition: Monthly Meeting – Wednesday, November 29, 2017

December 2017

- Hispanic Contractors Association: Diversity Alliance Meeting – Friday, December 1, 2017
- Women's Business Enterprise Alliance San Antonio: Executive Networking Luncheon – Friday, December 1, 2017
- Bexar County 2017 SMWVBO Conference – Wednesday, December 6, 2017
- VIA Procurement & Office of Diversity and Federal Compliance Holiday Open House: Thursday, December 14, 2017
- University of Texas San Antonio Small Business Development Center Procurement Technical Assistance Center: Networking Event – Thursday, December 14, 2017
- Maestro's Entrepreneurship 10 Week Cohort Program – Monday, December 18, 2017
- Hispanic Contractors Association de San Antonio: Monthly Meeting – Wednesday, December 20, 2017

January 2017

- Fair Contracting Coalition: Monthly Meeting – Thursday, January 4, 2018

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- Texas Governor’s Committee on People with Disabilities Meeting – Tuesday, January 9, 2018
- South San Antonio Chamber of Commerce Installation Gala – Friday, January 19, 2018
- West San Antonio Chamber of Commerce 2018 Legacy Gala – Friday, January 26, 2018

February 2018

- Business Opportunities Academy: Opening Ceremony – Thursday, February 1, 2018
- Women’s Business Enterprise Alliance San Antonio: First Quarter Networking Breakfast – Tuesday, February 6, 2018
- University of Texas San Antonio Small Business Development Center Procurement Technical Assistance Center: Supplier/Vendor Networking Breakfast – Wednesday, February 21, 2018
- Business Opportunities Academy: Agency Panel – Thursday, February 22, 2018
- Hispanic Contractors Association: Diversity Alliance Meeting – Friday, February 23, 2018
- Business Opportunities Academy: Graduation Ceremony – Tuesday, February 27, 2018

March 2018

- Brooks Hangar 9 Centennial Celebration – Saturday, March 3, 2018
- Small Business Advocate Award: Mayor Ron Nirenberg – Tuesday, March 20, 2018
- San Antonio Conservation Society 2018 Historic Preservation Awards Gala & Presentation – Wednesday, March 28, 2018
- African American Business Enterprise Contracting Series Part 1 – Thursday, March 29, 2018
- Hispanic Contractors Association: Diversity Alliance Meeting – Friday, March 30, 2018

April 2018

- Child Advocates San Antonio: Champions of Hope Luncheon – Wednesday, April 4, 2018
- West San Antonio Chamber of Commerce District 6 Breakfast – Tuesday, April 17, 2018
- South San Antonio Chamber: Networking Event – Wednesday, April 18, 2018
- Fair Contracting Coalition: Monthly Meeting – Wednesday, April 25, 2018
- African American Business Enterprise Contracting Series Part 2– Thursday, April 26, 2018

May 2018

- Texas Diversity Council: Greater San Antonio Advisory Board Meeting – Tuesday, May 8, 2018
- Maestro Entrepreneur Center: Grand Opening of New Building – Monday, May 21, 2018
- African American Business Enterprise Contracting Series Part 3 – Thursday, May 24, 2018
- San Antonio Hispanic Chamber of Commerce: 9th Annual “Making a Mark on the World” Women’s Awards Luncheon – Wednesday, May 30, 2018

June 2018

- Fair Contracting Coalition: Business Opportunities with VIA – Wednesday, June 27, 2018
- African American Business Enterprise Contracting Series Part 4– Thursday, June 7, 2018
- Texas Diversity Council: Greater San Antonio Advisory Board Meeting – Wednesday, June 20, 2018
- Hispanic Contractors Association: Diversity Alliance Meeting – Friday, June 29, 2018

July 2018

- Hispanic Contractors Association: Diversity Awards Gala – Thursday, July 18, 2018
- Fair Contracting Coalition: Monthly Meeting – Wednesday, July 25, 2018

VIA Metropolitan Transit

August 2018

- VIA's Bridging the Gap with the Chambers: Alamo City Black Chamber of Commerce – Wednesday, August 1, 2018
- Meet & Greet: VIA's new DBELO & The Burrell Group – Tuesday, August 21, 2018
- Meet & Greet: VIA's new DBELO & HNTB – Thursday, August 23, 2018
- Meet & Greet: VIA's new DBELO & South Central Texas Regional Certification Agency
- Meet & Greet: VIA's new DBELO & NAACP President Mr. Oliver Hill – Wednesday, August 29, 2018
- San Antonio for Growth on the Eastside: Eastside Business Awards – Thursday, August 30, 2018

September 2018

- Meet & Greet: VIA's new DBELO & DreamWeek CEO Shokare Nakpodia – Wednesday, September 5, 2018
- Meet & Greet: VIA's new DBELO & The Mighty Group – Friday, September 7, 2018
- Meet & Greet: VIA's new DBELO & Dionne Roberts – Monday, September 10, 2018
- Meet & Greet: VIA's new DBELO & Insight Global – Wednesday, September 12, 2018
- Meet & Greet: VIA's new DBELO & Port San Antonio District 2 Board Member – Wednesday, September 12, 2018
- South Central Texas Regional Certification Agency 2018 SMWVBE Business Award Networking Luncheon – Monday, September 17, 2018
- Meet & Greet: VIA's new DBELO & Beatrix Davis – Tuesday, September 18, 2018
- San Antonio for Growth on the Eastside: Eastside Business Briefing State of District 2 – Wednesday, September 19, 2018
- San Antonio Mobility Coalition 14th Annual State of the TxDOT District Luncheon – Wednesday, September 19, 2018
- West San Antonio Chamber of Commerce: 2018 State of Port San Antonio – Friday, September 21, 2018
- Texas Association of African American Chamber of Commerce: Expo & Luncheon – Thursday, September 27, 2018

October 2018

- Lighthouse Luncheon: Texas State Representative Barbara Gervin-Hawkins – Monday, October 1, 2018
- Meet & Greet: VIA's new DBELO & Maestro Entrepreneur Center – Monday, October 1, 2018
- Meet & Greet: VIA's new DBELO & 100 Black Men of San Antonio – Wednesday, October 3, 2018
- Meet & Greet: VIA's new DBELO & Standard of Athletics San Antonio – Thursday, October 4, 2018
- Advisory Network: Latino Donor Collaborative – Thursday, October 4, 2018
- Meet & Greet: VIA's new DBELO & Fair Contracting Coalition/Neighborhood First Alliance – Tuesday, October 9, 2018
- Minority Enterprise Development Week (MEDWeek): 2018 Business Expo & Awards Luncheon – Thursday, October 11, 2018
- Meet & Greet: VIA's new DBELO & Architectura S.A. – Thursday, October 11, 2018
- 2018 NAACP Freedom Fund Dinner – Friday, October 12, 2018

November 2018

- Brooks Community Foundation: Dia de Los Muertos Fundraiser – Thursday, November 1, 2018
- 100 Black Men of San Antonio 4th Scholarship Fundraiser & Awards Gala – Saturday, November 3, 2018
- Meet & Greet: VIA's new DBELO & Straight-Line Management – Wednesday, November 7, 2018
- Meet & Greet: VIA's new DBELO & Holder Construction – Wednesday, November 7, 2018
- 16th American Sunrise Gala: Magic of MoTown – Saturday, November 10, 2018
- Meet & Greet: VIA's new DBELO & Hispanic Contractors Association de San Antonio – Wednesday, November 14, 2018

VIA Metropolitan Transit

- Project Quest 2018 Luncheon – Wednesday, November 14, 2018
- Hispanic Contractors Association de San Antonio: Monthly Meeting – Wednesday, November 14, 2018
- Meet & Greet: VIA's new DBELO & Don Mooney – Thursday, November 15, 2018

December 2018

- Small Business Opportunities Meeting DBELO & Sha-Rone Reyes – Friday, December 14, 2018
- Maestro's Entrepreneurship 10 Week Cohort Graduation – Tuesday, December 18, 2018

January 2019

- San Antonio Mobility Coalition State of Aviation: San Antonio Airport Update – Friday, January 18, 2019
- SA2020 Impact Report Luncheon – Tuesday, January 22, 2019

February 2019

- South San Antonio Chamber of Commerce Installation Gala – Friday, February 1, 2019
- Fair Contracting Coalition Work Session – Tuesday, February 5, 2019
- San Antonio Link's 19th Annual Western Gala – Saturday, February 9, 2019
- Small Business Opportunities Meeting DBELO & Confidential Search Solutions
- University of Texas San Antonio Small Business Development Center Procurement Technical Assistance Center: Supplier/Vendor Networking Breakfast – Wednesday, February 13, 2019
- Small Business Opportunities Meeting DBELO & MedWheels – Thursday, February 14, 2019
- Meeting with Fair Contracting Coalition – Thursday, February 21, 2019
- Small Business Opportunities Meeting DBELO & Ivy Consulting – Friday, February 22, 2019
- City View Luncheon with City Manager Erik Walsh – Friday, February 22, 2019
- Follow-up Small Business Opportunities Meeting DBELO & Ivy Consulting – Monday, February 25, 2019
- Small Business Opportunities Meeting DBELO & Charles Williams – Tuesday, February 26, 2019
- Fair Contracting Coalition: Monthly Meeting – Wednesday, February 27, 2019

March 2019

- Follow-up Small Business Opportunities Meeting DBELO & MedWheels – Friday, March 1, 2019
- West San Antonio Chamber of Commerce: State of Transportation – Friday, March 1, 2019
- 2019 Mayor's Luncheon Benefitting United Negro College Fund – Monday, March 4, 2019
- Small Business Opportunities Meeting DBELO & Candy Vasquez – Tuesday, March 5, 2019
- Small Business Opportunities Meeting DBELO & Azteca Design & Construction – Wednesday, March 6, 2019
- Small Business Opportunities Meeting DBELO & Lester Bryant & Vernon Putnam – Wednesday, March 6, 2019
- Meet & Greet DBELO & MV Transportation – Thursday, March 7, 2019
- Meet & Greet Introduction between MV Transportation & Atlas Body Shop – Thursday, March 14, 2019
- Van Courtlandt Foundation Annual Scholarship Luncheon – Sunday, March 17, 2019
- Follow-up Small Business Opportunities Meeting DBELO & Sha-Rone Reyes – Monday, March 18, 2019
- National Diversity Council 2019 San Antonio Women in Leadership Symposium – Tuesday, March 19, 2019
- Small Business Opportunities Meeting DBELO & Wilson Consulting Group, LLC – Tuesday, March 19, 2019
- SA2020 Community Circle Progress Report Meeting – Thursday, March 21, 2019
- African American Business Enterprises Initiative Stakeholders Briefing – Friday, March 22, 2019
- Follow-up Small Business Opportunities Meeting DBELO & Wilson Consulting Group, LLC – Monday, March 25, 2019
- Meet & Greet DBELO & Zachry Construction – Monday, March 25, 2019

VIA Metropolitan Transit

- Fair Contracting Coalition: Monthly Meeting – Wednesday, March 27, 2019
- Small Business Opportunities Meeting DBELO & Frank Dunn Agency – March 29, 2019
- San Antonio Mobility Coalition State of Transit – Friday, March 29, 2019
- Friends of Sam Houston Annual Community Scholarship Breakfast – Saturday, March 30, 2019

April 2019

- Small Business Opportunities Meeting DBELO & MSE Group – Monday, April 1, 2019
- Follow-up Small Business Opportunities Meeting DBELO & Straight-Line Management – Tuesday, April 2, 2019
- Small Business Opportunities Meeting DBELO & Robert Melvin – Wednesday, April 3, 2019
- VIA's Contract Opportunities Forum: Architecture & Engineering, Project Management Consulting, General Engineering & Planning Consulting, Unified Development Code for Transit Oriented Development Contracts – Friday, April 5, 2019
- Small Business Opportunities Meeting DBELO & Deborah Omowale – Thursday, April 18, 2019
- Congregational Quarterly Business Meeting – Monday, April 22, 2019
- Workforce Solutions Alamo Career Pathways Taskforce Committee Meeting – Thursday, April 25, 2019
- Small Business Opportunities Meeting DBELO & Primacore Staffing Solutions – Thursday, April 25, 2019
- Conference call check-in with Maestro Entrepreneur Center – Friday, April 26, 2019
- North Chamber Chairman's Council Luncheon – Tuesday, April 30, 2019
- State of Center City Luncheon – Tuesday, April 30, 2019

May 2019

- South Central Texas Regional Certification Agency Ribbon Cutting – Wednesday, May 1, 2019
- Small Business Opportunities Meeting DBELO & Dewkaf Solutions – Thursday, May 2, 2019
- 9th Annual EMBODI (Empowering Males to Build Opportunities for Developing Independence) Men of Color Conference – Saturday, May 4, 2019
- Meeting DBELO & Governor's Office Economic Development Small Business Assistance division – Tuesday, May 7, 2019
- Maestro Entrepreneur Center: San Antonio 2019 Hispanic Business Forum – Wednesday, May 9, 2019
- The Battered Women & Children's 18th Annual Honoring Mothers Luncheon – Friday, May 10, 2019
- San Antonio Youth's Chips N Salsa Fundraiser – Friday, May 10, 2019
- The San Antonio Brotherhood Summit – Saturday, May 11, 2019
- Small Business Opportunities Meeting – Tuesday, May 14, 2019
- Hispanic Contractors Association de San Antonio: Monthly Meeting – Wednesday, May 15, 2019
- VIA & HCA de SA Contractor Capacity Building Series Part 1 – Tuesday, May 21, 2019
- Alamo City Black Chamber of Commerce: Power Breakfast – Tuesday, May 28, 2019
- VIA & HCA de SA Contractor Capacity Building Series Part 2 – Tuesday, May 28, 2019
- VIA & DreamHour Speaker Series – Tuesday, May 28, 2019
- North San Antonio Chamber of Commerce: State of the County – Thursday, May 30, 2019
- Small Business Opportunities Meeting DBELO & Veronica Cazares – Friday, May 31, 2019
- West San Antonio Chamber of Commerce 2019 Legacy Gala – Friday May 31, 2019

June 2019

- San Antonio Chamber of Commerce: Tribute to Women Business Leaders Awards – Tuesday, June 4, 2019
- VIA & HCA de SA Contractor Capacity Building Series Part 3 – Tuesday, June 4, 2019

VIA Metropolitan Transit

- Hot Wells Conservancy Railroad Baron's Ball – Thursday, June 6, 2019
- West San Antonio Chamber of Commerce: Sustainable Saturday – Saturday, June 8, 2019
- Small Business Opportunities Meeting DBELO & Clarify Speech – Monday, June 6, 2019
- Small Business Opportunities Meeting DBELO & Ingenuity Consulting – Tuesday, June 11, 2019
- VIA & HCA de SA Contractor Capacity Building Series Part 4 – Tuesday, June 11, 2019
- VIA & DreamHour Speaker Series – Tuesday, June 11, 2019
- Small Business Opportunities Meeting DBELO & Al Rodriguez – Wednesday, June 12, 2019
- Meet & Greet Teleconference DBELO & FTA Region 6 Civil Rights Officer – Thursday, June 13, 2019
- Juneteenth Job & Resource Fair – Saturday, June 15, 2019
- Small Business Opportunities Meeting DBELO & Dwight Hansen – Monday, June 17, 2019
- VIA & HCA de SA Contractor Capacity Building Series Part 5 – Tuesday, June 18, 2019
- Follow-up Small Business Opportunities Meeting DBELO & Robert Melvin – Wednesday, June 19, 2019
- City of San Antonio Mayor & Council Inauguration Ceremony – Wednesday, June 19, 2019
- San Antonio Hispanic Chamber of Commerce: Celebrating San Antonio's City Council – Thursday, June 20, 2019
- Pride Center San Antonio: Icon's Brunch – Sunday, June 23, 2019
- VIA & HCA de SA Contractor Capacity Building Series Part 6 – Tuesday, June 25, 2019
- Fair Contracting Coalition: Monthly Meeting – Wednesday, June 26, 2019
- Pride Bigger than Texas Parade – Saturday, June 29, 2019

July 2019

- Small Business Opportunities Meeting DBELO & Moussa Shriners – Wednesday, July 3, 2019
- VIA & DreamHour Speaker Series – Tuesday, July 9, 2019
- Small Business Opportunities Meeting with L.A.B. Electrical – Friday, July 12, 2019
- San Antonio for Growth on the Eastside: Eastside Business Briefing – Thursday, July 18, 2019
- Alamo City Black Chamber of Commerce: Welcome Mixer – Thursday, July 18, 2019
- Networking for a Cause: Ferrari Kids – Thursday, July 18, 2019
- Small Business Opportunities Meeting – Friday, July 19, 2019
- Hispanic Contractors Association: Diversity Awards Gala – Friday, July 19, 2019
- Small Business Opportunities Meeting DBELO & Al's Gourmet Nuts – Tuesday, July 23, 2019
- Small Business Opportunities Meeting DBELO & Gonzalez De La Garza – Thursday, July 25, 2019
- Small Business Opportunities Meeting DBELO & Vinnove – Friday, July 26, 2019
- The Wheatley Heights New Destiny Gala – Friday, July 26, 2019
- Edwards Aquifer Authority: Meet the Buyers Removing Barriers & Bridging Gaps Expo – Tuesday, July 30, 2019
- Fair Contracting Coalition: Contracting Opportunities with VIA – Wednesday, July 31, 2019

August 2019

- Teleconference VIA & Governor's Committee on People with Disabilities – Tuesday, August 6, 2019
- Small Business Opportunities Meeting – Wednesday, August 7, 2019
- Azteca Designs & Construction Business Revival – Wednesday, August 7, 2019
- West San Antonio Chamber of Commerce: State of Water – Friday, August 9, 2019
- South Central Texas Regional Certification Agency Back to School Bowling Tournament – Friday, August 9, 2019
- Small Business Opportunities Meeting DBELO & Optimized Technical Solutions – Tuesday, August 13, 2019
- VIA & DreamHour Speaker Series – Tuesday, August 13, 2019
- Maestro Entrepreneur Center & Mediterranean Culture Center: A Night in Egypt – Saturday, August 17, 2019

VIA Metropolitan Transit

- Teleconference with Galls Employee Uniform Contractor – Monday, August 26, 2019
- Fair Contracting Coalition: Monthly Meeting – Wednesday, August 28, 2019
- African American Business Enterprises Celebration Luncheon – Wednesday, August 28, 2019
- Maestro Entrepreneur Center: Phenomenal Leadership – Wednesday, September 4, 2019

September 2019

- South San Antonio Chamber of Commerce: State of District 3 Luncheon – Wednesday, September 4, 2019
- Bexar County SBED & San Antonio Associated General Contractors Mentor-Protégé Program Breakfast – Thursday, September 5, 2019
- DBE Supportive Services Meeting with TxDOT – Thursday, September 5, 2019
- USDOT South Texas Business Resource center Stakeholder Briefing – Thursday, September 5, 2019
- San Antonio Chamber of Commerce: Congressional Series | Senator Ted Cruz – Friday, September 6, 2019
- VIA & DreamHour Speaker Series – Monday, September 9, 2019
- West San Antonio Chamber of Commerce: State of Energy 2019 – Friday, September 13, 2019
- South San Antonio chamber of Commerce: State of District 4 – Friday, September 13, 2019
- COMTO San Antonio Professional Development Institute Graduation – Friday September 13, 2019
- Creative Civilization 25 Years Celebration – Saturday, September 14, 2019
- Rivard Report Breakfast Conversation with Mayor Ron Nirenberg – Wednesday, September 18, 2019
- San Antonio Mobility Coalition 15th Annual State of the TxDOT District Luncheon – Wednesday, September 18, 2019
- Small Business Opportunities Meeting DBELO & Tekgration – Thursday, September 19, 2019
- USDOT Office of Small & Disadvantaged Business Utilization: Access to Capital Conference for Small Business – Friday, September 27, 2019
- Project MEND: 7th Annual Toast of the Town Gala – Saturday, September 28, 2019
- Community Leadership/Round Table Discussion – Monday, September 30, 2019