



VIA  **KEEP SA MOVING**

**Virtual Contract Opportunities Forum
Green & Silver RAPID ART Lines**

November 09, 2023



WHY YOU WERE INVITED TO BE HERE TODAY:



Learn about upcoming VIA solicitations



Learn how to do business with VIA



Create teaming opportunities for subcontractors and DBE firms



Develop your network

VIA Virtual Contract Opportunities Forum

AGENDA

- **Welcome Remarks / Keep San Antonio Moving Background**
- Kammy Horne, AICP, Senior VP of Development
- **Green & Silver RAPID ART Lines Background**
- Manjiri Akalkotkar, AIA, VP of Program Delivery
- **Public Engagement Request for Proposal**
- Jon Gary Herrera, Senior VP of Public Engagement
- **Other VIA Capital Projects**
- Abigail Kinnison, Director of Capital Programs
- Darien Lowery, Director of Facility Engineering & Environmental
- **Procurement Opportunities**
- Bryan Kohlberg, Manager of Contracts
- **DBE Program/Closing Remarks**
- Maurice Bridges, Director of Business/Supplier Diversity Program



VIA BY THE NUMBERS

Current for FY23

45 Years of Service

14 Member Cities

1,210 Square Miles of Service Area

77 Bus Routes

6,094 Bus Stops

3 VIA Link Zones

8 Transit Centers

22M Passenger Trips Annually

VIA  **KEEP SA MOVING**

Move more people faster and farther

Improve
Frequency



Expand
Service Hours



Reduce
Travel Time



VIA  **KEEP SA MOVING**

Move more people faster and farther

Better Bus
System

VIA Link
Service

Advanced
Rapid Transit
Network

VIA  **KEEP SA MOVING**

VIA Rapid Green Line



Green Line Project Details



Construction Limits:
US 281 to Steves Avenue



Service Connections:
Stone Oak P&R and Brooks TC



Length:
11.7 miles total



Stations:
26 new stations (41 platforms + 2 local stops)



Vehicles:
17 new articulated low/no-emission vehicles



Frequency:
10-minute on weekdays and 15-minute on weekends



Transit Lanes:
Center Running, Business Access and Transit Lanes, Mixed Traffic



Community Enhancements



4 miles of new and repaired sidewalks



66 upgraded traffic signals



20+ intersection improvements



79 new drainage improvements



Landscaping improvements



ART Green Line Project Financial Plan

PROJECT COST ESTIMATE (YOE)	\$446.3M
Federal Funds*	\$269.2M
Federal Loans (TIFIA)**	\$87.8M
Local Funds	\$89.3M

- *Request for 60% funding through federal grants
- **Request for funding through federal loans

Green Line Project Timeline



VIA **RAPID**
GREEN LINE

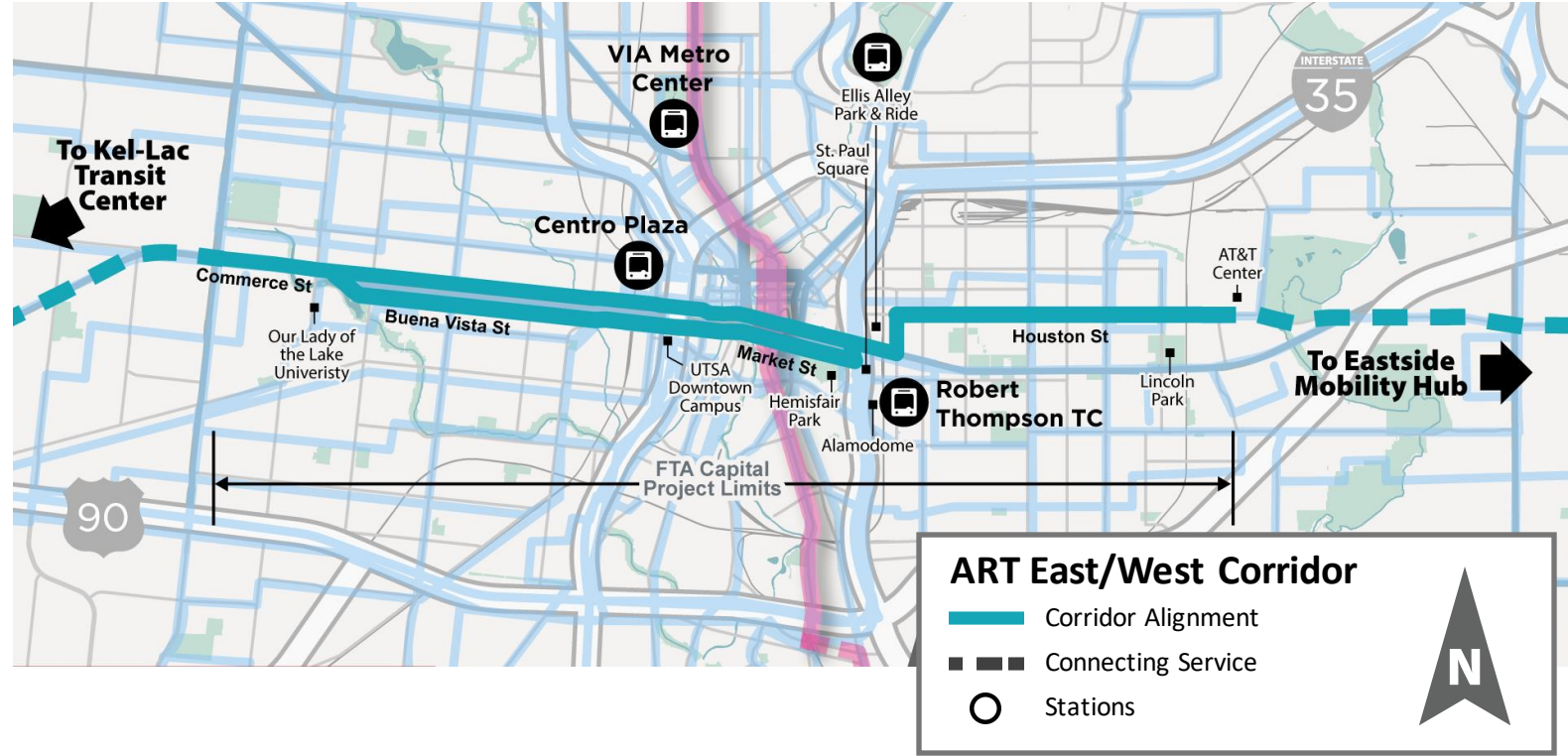


VIA Rapid Silver Line

Connecting the City's East and West Sides



Project Details



Length:
7.3 miles



Stations:
18 new stations



Cost:
\$289.2M
YOE*



Service Connections:
Centro & Robert
Thompson Transit Center



Continuing Service:
Kel-Lac Transit Center
(TC) to Eastside
Mobility Hub



Transit Signal
Priority



Off-board Fare
Collection
Dedicated Lanes

Funding gap still exists after Project Development

Current as of November 9, 2023

* Costs updated and current as of August 2022

ART Silver Line Project Budget

PROJECT COST ESTIMATE (YOE)	\$289.2M
Federal Funds *	\$146.7M
Local Funds	\$42.0M
Local Partnership Funding Required	\$100.5M

- *Request for 49.4 % funding through federal grants
- The project currently has a \$100.5M funding gap that requires local partnership

Current as of November 9, 2023

If successful, VIA and the community stand to gain approximately \$410M worth of investment from the Federal Transit Administration's Capital Improvement Grant Program.

VIA Rapid Silver Line Timeline

Ongoing engagement activities throughout.



Second Operations and Maintenance Facility Overview

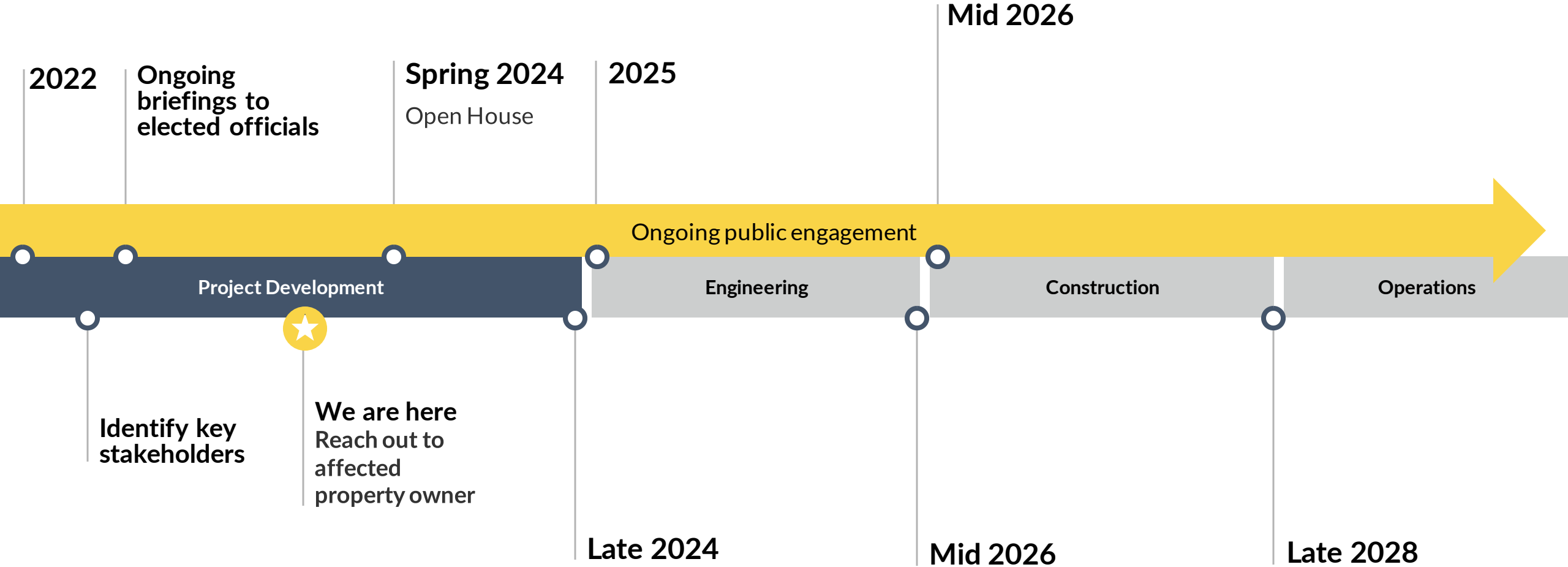
Target move-in date is 2028, before Silver Line vehicle acceptance.

Moving additional VIA fleet in the 2030s.

- Completed master plan
- Completed 15% conceptual design plans
- Continuing NEPA analysis
- Identification and acquisition of required property and right of way

Public engagement is a core component to this project's success.

Timeline



An aerial photograph of a city skyline, likely Toronto, featuring the CN Tower and various skyscrapers. The image is overlaid with a semi-transparent green filter that is darker at the top and fades towards the bottom. The text is positioned on the left side of the image.

Planning and Development RFP

Kammy Horne, AICP
Senior Vice President of Development

Upcoming Procurements

Project/Contract	Typical Scope*	Typical Vendors
Program Support Services for Large Capital Projects	Staff Augmentation/Program Management, Contract Management/Project Management, Invoice Prep to support Advanced Rapid Transit and the 2 nd Operations and Maintenance Facility	Engineering and/or Project Management Firms
Program Support Services for Other Than Large Capital Projects	Staff Augmentation/Program Management Contract Management/Project Management, Invoice Prep to support other VIA initiatives	Engineering and/or Project Management Firms

* These are sample scope elements only.

Active Procurement

Green Line North/South Corridor Advanced Rapid Transit (ART): Real Estate Support Services

VIA is seeking a Contractor to provide real estate support services such as: Project Management, Appraisal and Review Appraisal Services, Title Services, Land Planning, Negotiations, Relocation and Preliminary Condemnation Support Services.

Submit proposals by
November 14, 2023, at 2 p.m.

Disadvantaged
Business Enterprise
(DBE) Goal - 2%

All inquiries and
communication
must be to Anna
Jarvis.

Email all questions
to Anna Jarvis at
anna.jarvis@viainfo.net

Anticipated
award date is
February 2024

Typical vendors: Project management, appraisal, or ROW firms/consultants who may have subs for land planning, condemnation and relocation support.

Public Engagement RFP

Jon Gary Herrera,

Senior Vice President of Public Engagement



PUBLIC ENGAGEMENT SERVICES FOR VIA'S ADVANCED RAPID TRANSIT PROJECT

VIA is seeking a Contractor to provide public engagement services by developing materials and strategies to successfully attract broad stakeholder engagement on VIA's short and long-term projects and initiatives such as the Advanced Rapid Transit (ART) project and future maintenance facility.

Public engagement services

Contractor to provide public engagement services to attract stakeholder engagement on VIA's projects like ART and future maintenance facility.

Develop materials and strategies

Contractor to develop materials like presentations, pamphlets, etc. and strategies to engage stakeholders on VIA's projects.

16% Disadvantaged Business Enterprise (DBE) goal

Established by Office of Diversity & Federal Compliance

Key Dates for RFP Submission

Submit proposals by
December 8, 2023, at 2 p.m.
to:

VIA Metropolitan Transit
Procurement Division

ATTN: Anna Jarvis

800 W. Myrtle, Suite 203

San Antonio, Texas 78212

**No electronic submittals
will be accepted.**

**All inquiries and
communication
must be to Anna
Jarvis.**

Email all questions
to Anna Jarvis at
anna.jarvis@viainfo.net

**Request
clarification by
November 13 at
4:45 p.m. CST**

**Anticipated award
date is April 2024**

**Communications with anyone other than Anna Jarvis prior to award is strictly
prohibited and may be cause for disqualification**

Public Engagement Specific Task Examples

See section 2.4 of the scope of work for a complete task list.



Support public engagement initiatives



Integrate comprehensive strategy and tactics into larger Keep SA Moving Public Engagement Plan



Assist with stakeholder communications and public outreach



Liaise with IVA's public engagement team, and other specified stakeholders or affected communities



Develop a detailed design of an engagement process



Develop, populate, and maintain an online presence

Capital Projects

Abigail Kinnison, AICP
Director of Capital Programs

Future Passenger Facility

Eastside Mobility Hub

- Near the intersection of Loop 410 and E. Houston
- Nearing 60% design
- Anticipate mid 2024 construction bidding
- Construction elements
 - <2000 sq ft structure
 - Exterior passenger waiting
 - Concrete bus lane and asphalt paving
 - Flatwork and foundations
 - MEP
 - Material testing
 - Utilities
 - Landscaping and irrigation
 - Signage and Striping.





Fleet & Facilities Capital Projects

Darien Lowery

Director of Facility Engineering and Environmental

Upcoming Facilities Procurements

- Water Chiller Replacements
- Via Board Room Upgrade
- Design of Solar installations at VIA Administrative Facilities
- HVAC Package and Unit Replacements
- Environmental Assessment Services



VIA Procurement Division Presents:

Contracting Opportunities

Bryan Kohlberg, CPPB
Manager of Contracts
Procurement Division

November 9, 2023

VIAinfo.net

Introduction and Background

The Procurement Division is responsible for the purchase of goods and services on VIA's behalf. Goods and services are purchased in accordance with Local, State and Federal provisions and include informal and formal solicitations for bids and proposals.

This division procures rolling stock, equipment, parts, supplies, construction, architectural and engineering, and other types of professional services. Goods and services are procured in a manner that maximizes full and open competition.

VIA's Procurement Division issues more than **20,000 purchase orders** and awards more than **80 formal contracts per year**. Procurement staff work with nearly every department and division within VIA.

Contractors ask: Where do I start?



Start by heading to our Procurement Opportunities page to view all our current solicitations.

<http://via.diversitycompliance.com>

VIA currently utilizes B2GNow for our electronic bidding system and diversity compliance reporting.

For B2G End User Support, Troubleshooting, and Registration call Katie Dryzmalla at (210) 362-2185 or email kathleen.drzymalla@viainfo.net

Procurement Opportunities

Listed below are current and recent solicitations that VIA Metro has issued. The list is sorted by due date, with more recent solicitations posted at the top of the list. Please note that you can Filter/Search the list by clicking the "View Fields" link below and you can click the "View" link for any listing to see more detailed information.

All Listings		View Filter/Search Options	View Access Options
23-865 - Bus Fire Suppression System Parts	Due Soon	Due	11/13/2023 2:00 pm US/Central
23-756 - Installation of Shade Structures	Due Soon	Due	11/13/2023 4:00 pm US/Central
23-493 - Advanced Rapid Transit Right of Way Acquisition Services	Due Soon	Due	11/14/2023 2:00 pm US/Central
23-832 - Public Engagement Services for VIA's Advanced Rapid Transit Project	Open	Due	12/8/2023 2:00 pm US/Central



- Procurement Conflict Matrix can be found at:

www.viainfo.net/procurement

Potential Contractor's are required to stay updated about any potential conflicts they may have when considering doing business with VIA.

Where do I start? Continued



- To ensure you get notified when any solicitation is posted, please register and create an account.
- Online registration ensures bidders/proposers will receive notification of Addendums and other documents posted to the website

FORMS TO BE SUBMITTED WITH SOLICITATION PACKAGES

1. Acknowledgment of Addenda
2. List of Similar Contracts/References
3. Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion
4. Business Questionnaire
5. Conflict of Interest Questionnaire
6. Certificate of Interested Parties (Form 1295)
7. Contractor Utilization Plan-Disadvantaged Business Enterprise (DBE)
8. Intent to Perform for DBE Goal Requirement
9. Documentation of Good Faith Efforts – DBE Goal
10. VIA's Declaration of Agency Sustainability



TIP: Make yourself a check-list of the forms needed

IMPORTANT DATES TO LOOK FOR

Example Summary of Salient Dates: Section 1.3.1

Last Day to Submit Request for Clarifications and Questions: December 8, 2023 by 4:45 P.M.

Deadline for submitting Proposal Package: December 20, 2023 by 2:00 P.M.

Inquiry and Questions: Proposals should be submitted to, and all questions/requests shall be directed to:

**VIA Metropolitan Transit
Procurement Department
Attn: Contracting Officer
800 W. Myrtle, Suite 203
San Antonio, Texas 78212**

KEYS TO SUCCESS

- If you're having trouble understanding the scope, use the Question-and-Answer period to get clarification
- Read the solicitation carefully
- Attend Pre-Bid and Pre-Proposal conferences when possible
- Give yourself enough time to prepare and complete solicitation packages
- Make sure to turn in your package on time
- If awarded, be ready to perform!





Procurement

Bryan Kohlberg

Manager of Contracts



Scan QR code for
“Doing Business with VIA” Link

Visit **VIA.diversitycompliance.com** for
information on “How to Become a Vendor”



PROCUREMENT QUESTIONS?

**Contact:
Bryan Kohlberg
VIA Procurement
(210)362-2400**



Virtual Contract Opportunity Forum
Green & Silver RAPID ART Lines
Disadvantaged Business Enterprise (DBE)
Program Overview

W. Maurice Bridges
Director, Business/Supplier Diversity Programs
DBE Liaison Officer (DBELO)
maurice.bridges@viainfo.net

Thursday, November 9, 2023

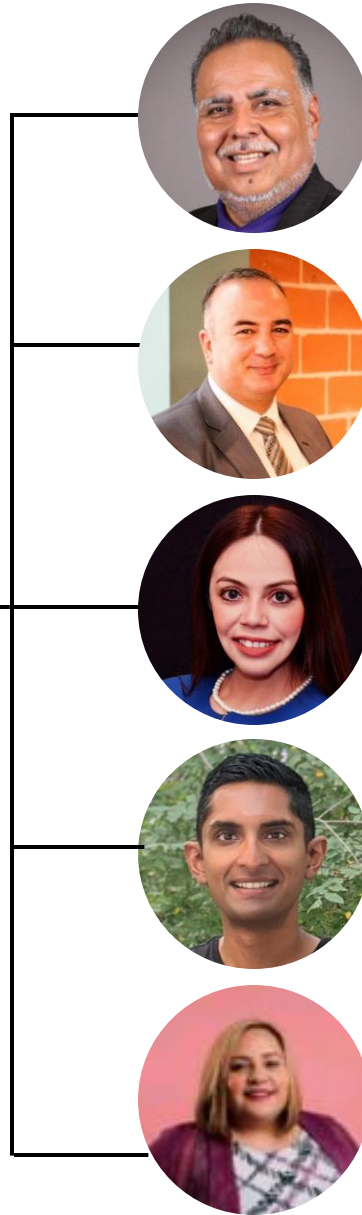
Overview

- I. Office of Diversity & Federal Compliance Staff
- II. Purpose and Function of VIA's DBE Program
- III. DBE Program – US DOT-Assisted Funding Sources
- IV. What is a DBE?
- V. Texas Unified Certification Program
- VI. DBE Program Requirements
- VII. Business Development & Supportive Services

Office of Diversity & Federal Compliance



Maurice Bridges
Director, Business/Supplier Diversity
DBE Liaison Officer (DBELO)



Richard Martinez
Business Community Outreach Specialist

Amr Mostafa
Business Development & Outreach Specialist

Karina Pinto
Compliance Specialist

Kevin Jajairam
Compliance & Reporting Analyst

Ana Rivas
Compliance Administrator



Purpose & Function of VIA's DBE Program

The main objectives of the DBE Program are:

- To ensure that Disadvantaged Business Enterprises (DBEs) have equal opportunity to compete for federally funded transportation-related projects.
- To ensure that only eligible DBE firms participate.
- To assist DBE firms in competing outside the DBE Program.



DBE Program – US DOT-Assisted Funding Sources

- Guided by 49 CFR Part 26, the federal DBE Program is legislatively mandated by the United States Department of Transportation (USDOT). Applies to federal-aid transportation dollars expended on federally-assisted contracts allocated by USDOT.
- Administered by USDOT's three modal administrations:
 - Federal Highway Administration (FHWA)
 - Federal Aviation Administration (FAA)
 - **Federal Transit Administration (FTA)**

What is a DBE?

Disadvantaged Business Enterprise (DBE)

- A for profit small business where socially and economically disadvantaged individuals own at least 51% interest and also control management and daily business operations.
- African Americans, Asian – Pacific and Subcontinent Asian Americans, Hispanics, Native Americans, and women and presumed to be socially and economically disadvantaged. Other individuals may qualify as socially and economically disadvantaged on a case-by-case basis.
- To be regarded as economically disadvantaged, an individual must have a personal net worth that does not exceed \$1.32 million. To be seen as a small business, a firm must meet Small Business Administration (SBA) size criteria AND must not have average annual gross receipts, over the previous 3 years, in excess of the DBE size limit.

Texas Unified Certification Program (TUCP)



VIA only accepts DBE certifications towards goals from the following TUCP certifying agencies:

- South Central Texas Regional Certification Agency
- North Central Texas Regional Certification Agency
- Texas Department of Transportation
- City of Houston
- City of Austin
- Corpus Christi Regional Transportation Authority

DBE Program Requirements on Contracts

- Executed Subcontractor Agreements
- Commercially Useful Function (CUF)
- Prompt Payment
- Termination/Substitution of a DBE
- The Prime Contractor is responsible for the compliance of all subcontractors on the contract

Business Development & Supportive Services Model





**PLEASE PUT ALL
QUESTIONS IN WRITING**



ODFCEvents@VIAINFO.NET

**PRESENTATIONS WILL BE UPLOADED TO
[HTTP://VIA.DIVERSITYCOMPLIANCE.COM](http://via.diversitycompliance.com)
UNDER “OUTREACH BULLETIN BOARD”**



Learn more at [KeepSAMoving.com](https://www.KeepSAMoving.com)